**SRIKANTH GODISELA**

**Email:** sri219668@gmail.com

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Banking & Finance

*Extensive exposure in driving critical assignments across the career with proven success in ensuring optimum results*

**Professional Synopsis**

* Demonstrated business acumen in leading and managing the **Banking & Finance** operations and contributed higher rate of organic growth
* Proven ability in improving operations, enhancing business growth & maximizing profits through the achievements in finance management, internal controls & productivity improvements
* A keen strategist with expertise in developing high quality plans and strategies that generate new business and produce results
* Expert in analyzing client's business and requirements, suggesting and implementing processes to deliver high quality business solutions
* Highly articulate, demonstrating exceptional relationship building, communication, analytical and interpersonal skills

**Career Growth @ ICICI:**

|  |  |
| --- | --- |
| **Role** | **Duration** |
| Deputy Manager Band 2 | May ’13 - Present |
| Deputy Manager Band 1 | Feb ’11 – Apr ‘13 |

**As Deputy Manager:**

* New customer acquisition and portfolio management for wealth management customers.
* Servicing customer across the needs.
* Investment managements of the clients across mutual funds, Insurance, Alternate assests etc
* Cross selling banking products like Loans,Demat,CC etc
* Acting as One point contact to the customer.
* Analysing the needs of the customer and suggesting appropriate products
* Coordinating different departments within the bank with back office and processing centers
* Participating and tracking the Financial Planning of the client.
* Also service the business banking needs of the client.( Current Account, Term Loan, Cash Credit etc)

**Credentials**

**Professional:**

* **Post Graduate diploma in Banking** from Manipal University
* **M.S.C** in **Physics** from Loyola Academy, Hyderabad with 65%
* **B.S.C(MPC)** from kakatiya university, Andhra Pradesh with 78%

**Technical:**

**Banking Applications:** Finacle, FCRM, I-View, DMP, UBPS, Bankaway,ARCOT,IMPS

**GUI/Tools:**  MS Office,Open office, Libre office.

**Certifications:**

* Achieved Certification in the following areas
* **National Securities Depository Limited**.
* **Association of mutual funds in India** (AMFI)
* **Business Leadership Program** from ICICI Bank

**Trainings:**

* Undergone training in the following areas
* Personal Effectiveness
* Passion at Work
* Leadership Programs

**Personal Minutiae**

**Date of Birth:** 26th May, 1985

**Languages Known:** English, Hindi & Telugu

**Mailing Address:** Flot No - 202, Ram Prasad residency, Chandanager, Hyderabad

**(Srikanth Godisela)**